

November 23, 2012

Conda Davidson, Broker
Gattermeir Davidson Real Estate
752 Bagnell Dam Blvd Suite A
Lake Ozark, MO 65049

Dear Conda:

We have wanted to write this letter for some time so it is perfectly reflective of our true appreciation for you. You were our online real estate agent from afar, our Realtor when we arrived, our wise sage during decision time, our broker during the negotiations, and now you are a personal friend. Wow! How does one lady do all that? Only the remarkable need dare to even try.

Remarkable you are, Conda! You exceeded our expectations in every way. We owned and operated three Century 21 franchises in the Phoenix area for nearly twenty years so we have some fairly high expectations of how real estate transactions are done and clients are treated. This was our first opportunity since retiring to be on the receiving end and we decided to simply be consumers and let you have the reins. We've decided that if we used your abilities and service as a baseline for hiring into a real estate office, you would be the only person we could hire. You are that much above and beyond others in the industry.

Many, many months ago we began looking on the internet for Lake of the Ozarks real estate. You have the most user friendly site of all the Realtor sites at the lake so we proceeded to nearly wear your site out from use. When we decide to move we put our house on the market in Phoenix, it immediately sold and the buyers wanted in quickly. We accommodated their wishes but it put us at the lake in a pressure cooker to find and close on the "perfect place" in a very short time span. We were ripe for making impulsive and perhaps disastrous decisions. Conda, thank you for diving into our pressure cooker and being our life vests. You made the swim worthwhile and safe.

You shared wisdom during our decisions and patience during our indecisions. Our added demands of your time were met with cheerfulness and enthusiasm. It seemed as if we were your only clients but it was obvious we were not. From our arrival until close of escrow was 14 days. You made it happen and made it look easy. We are certain it appeared that way for our benefit as clients but it had to come at a sacrifice of your personal and family time.

You negotiated on our behalf to find the correct mix of favorable terms and conditions. You pulled together the necessary people and details of the transaction so that it closed exactly as we had wanted, with the house we wanted and the location we wanted. You did it!

Conda, we want you to know how much we appreciate you as a friend and a professional broker. You are the song...*"Simply the best...Better than all the rest!"*

Sincerely,



Warren and Martha Stephens